



## **Russia Seafood Imports**

**All key data on Buyers, Sellers, Volumes.**

***January – September 2014***

**This sample report is for illustration purpose only. Some content or data have been changed or removed**

## Report Overview

**Customs Inform** periodically releases market reports on seafood imports, with a particular focus on the Russian and Ukrainian markets. With over 10 years of experience, we position ourselves among leading data research companies for the Russian and Ukrainian markets. Having access to import records from 2008 until today, we create the best and most complex reports based on import statistics and latest market figures.

«Russia Seafood Imports: All key data on Buyers, Sellers, Volumes and Values. January – September 2014» will help you analyze all the latest figures on Russian seafood imports from around the globe, for January through September 2014 as well as general overview starting in 2012.

Compiled by Customs Inform, Seafood Imports to Russia Jan – Sep 2014 provides a ranking of Russia's top 100 seafood importers, and a ranking of all the top exporters, sorted by country.

The report is split into five main chapters:

- 1. Seafood Importers Analysis** – an overview of the top importers by Volumes (t) and Values (in USD) and their Suppliers and Supplying Countries. The report shows that Russian seafood imports are down by 20% in comparison with January – September 2013 and 2012 reports. In 2014, the report shows that the market is falling, however,

- 2. Seafood Suppliers and Companies** – an overview of the exporting countries and companies (Countries of Origin) and their Volumes and values, grouped by Importers and Suppliers, showing key products, average prices and 2012 – 2014 countries and companies trends. Even if the market is falling,

Frozen Atlantic Salmon and China dominating in Fish Fillets. Frozen Herrings is the key product exported by Faroe Islands (by volumes). Also available top 20 detailed Exporters overview and market trends.

- 3. Import Analysis by Type of Product** – an overview of imported products grouped by Categories and HS Code nomenclature, with average prices, showing a table of importers and their top imported products

chapter.

4. **Import Customs Procedure by Volumes** – A Customs Procedure Code (CPC) is used for both imports and exports to identify the nature of the movement of the goods. The procedure codes are based on 2 digits that can define any of the Customs procedures applicable in Russia. For importation the CPC describes the purpose of the shipment and informs Customs about the duty to be paid on the goods. In the chapter you will find an overview of the Import Customs Procedures on Fish and Seafood (Identify the volume of Imports, Re-Imports, and Entry of goods into a free trade zone).
5. **Methods of Transportation at The Border** – Record the mode of transportation by which the imported products entered the Russian border from the last foreign country, utilizing the two digit numeric codes: 10 – Maritime vessel, non-container; 30 - Truck, non-container; 31 - Truck, container; 40 - Air, non-container.

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### 1.2. Importers and Supplying Countries

Table 2 shows a breakdown of the leading importers and their top supplying countries. The number one exporting country for 9 months 2014, Norway, supplies to most of top 20 Russian Importers. The full data is available in the excel file.

**Tab 2: Importers and Supplying Countries**

Importer	Country of Origin	Net Weight, t	Statistical value, USD
ZAO `RUSSKAIA RYBNAIA KOMPANIIA`	NORWAY	25 023,49	151 854 530,49

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Importer	Tab 2: Importers and Supplying Countries Country of Origin	Net Weight, t	Statistical value, USD
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### 1.3. Importers and Supplying Companies

Table 3 shows a breakdown of the leading importers and their top supplying **companies**. The biggest supplier to the leading importer **ZAO `RUSSKAIA RYBNAIA KOMPANIIA`** is by far Norway's **MARINE HARVEST**. Owned by **Nergard AS**, **LOFOTEN VIKING AS** shows impressive figures (more than 11 000 tones worth 14... USD) dealing with **OOO `FLAIFISH`**, being the company's top supplier.

Importer	Tab 3: Importers and Supplying Companies Country of Origin	Net Weight, t	Statistical value, USD
ZAO `RUSSKAIA RYBNAIA KOMPANIIA`	MARINE HARVEST NORWAY AS	11 300	81 656 396,63

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### 1.4. Importers and Key Products

Table 4 indicates Importers grouped by Type of Seafood Imported. The type of Seafood and Group of Product is indicated as per HS Code. This table offers an insightful view on the type of seafood imported by each of the top Russian buyers.

**Tab 4: Importers and Key Products**

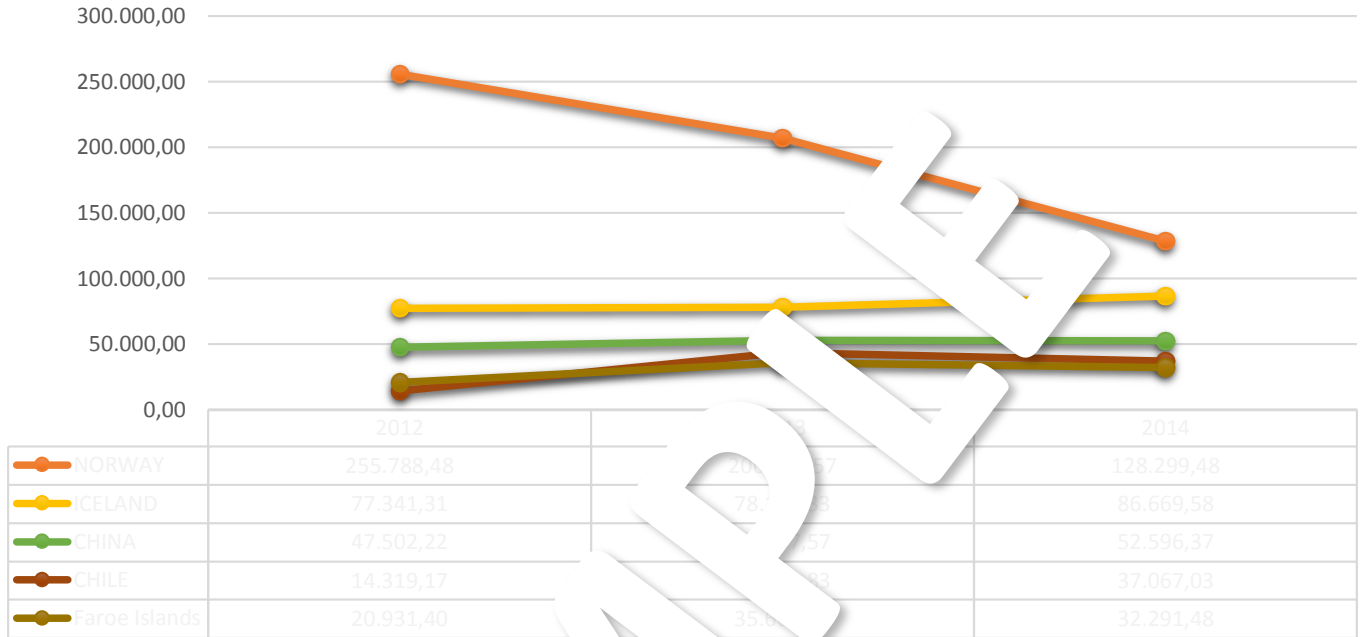
Importer	Group of Product	Type of Product	Net Weight, t	Statistical value, USD
ZAO `RUSSKAIA RYBNAIA KOMPANIIA`	Fish, frozen, excluding fish fillets and other fish meat of heading 0304	Mackerel (Scomber scombrus, Scomber australasicus, Scomber japonicus)	8 489,96	18 001 373,26

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### Top 5 Exporting Countries 2012 - 2014 Trend Line



**Grand Total** 524 507,97 647 157,05 622 827,38

### Supplying Companies Overview

Exporters	Trend Jan – Sep 2014	Import Volume																				
<b>Name: ICELAND PELAGIC EHF</b> <b>Export Volume, t: 28 775,21</b> <b>Export Share by Volume: 5,49%</b> <b>Export Value, USD: 53 404 126,53</b> <b>Export Share by Value: 3,21%</b> <b>Country of Origin: ICELAND</b>		<table border="1"> <thead> <tr> <th>Month</th> <th>Volume</th> </tr> </thead> <tbody> <tr><td>ian</td><td>2.462,23</td></tr> <tr><td>feb</td><td>5.105,42</td></tr> <tr><td>mar</td><td>2.940,34</td></tr> <tr><td>apr</td><td>727,64</td></tr> <tr><td>mai</td><td>1.221,96</td></tr> <tr><td>iun</td><td>160,61</td></tr> <tr><td>iul</td><td>4.403,14</td></tr> <tr><td>aug</td><td>5.807,11</td></tr> <tr><td>sept</td><td>5.946,76</td></tr> </tbody> </table>	Month	Volume	ian	2.462,23	feb	5.105,42	mar	2.940,34	apr	727,64	mai	1.221,96	iun	160,61	iul	4.403,14	aug	5.807,11	sept	5.946,76
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